

Quarterly Investor / Partner Presentation

Q1 FY 2026/27

[April 2026 – June 2026]

Our Numbers: A Snapshot

Aitken Spence PLC, with a portfolio spanning diverse industries and geographies, began the financial year 2026/27 with strong earnings momentum, reflecting stronger underlying operating performance across the Group's businesses.

Rs. 1.7 Billion

Profit Before Tax | 74% ↑

Rs. 5.3 Bn

EBITDA | 23% ↑

Rs. 1.0 Bn

PROFIT AFTER TAX | 158% ↑

44,490 MT

MUNICIPAL SOLID WASTE REPURPOSED

+5.5 Million m³

RAINWATER HARVESTED

Aitken Spence

WHO WE ARE

115

COMPANIES

4 | 17

SECTORS | SEGMENTS

20,300+

EMPLOYEES

12

COUNTRIES

Listed on the Colombo Stock Exchange since 1983, Aitken Spence PLC is built on a foundation of excellence spanning over 150 years and powered by more than 20,000 employees across 17 industries in 12 countries maintaining a strong regional presence in South Asia, Africa, and the Pacific.



CORE SECTORS & SEGMENTS



Tourism



Hotels



Destination Management



Airline GSA



Maritime & Freight Logistics



Maritime & Port Services



Airline GSA (Cargo)



Freight Forwarding & Courier



Education



Integrated Container Services



Strategic Investments



Power Generation



Printing & Packaging



Apparel Manufacture



Plantations



Services



Insurance



Money Transfer



Property Management



Elevators



BPO Services

GLOBAL CITIZENSHIP

23+ Years | UN Global Compact

A UN Global Compact signatory since 2002/03; the Company currently leads the UNGC's Working Group on Business & Human Rights while also actively supporting the Working Groups on gender, climate action and supply chain.



UN Sustainable Development Goals

Our sustainability strategy prioritises seven UN Sustainable Development Goals: SDGs 4, 5, 6, 8, 9, 12 and 15.



UN Women's Empowerment Principles (WEPs)

One of the first companies globally to sign the UN Women's Empowerment Principles (WEPs) and aligned since 2010/11
Aligned with the UN Guiding Principles on Business & Human Rights (UNGPs).

In support of

WOMEN'S EMPOWERMENT PRINCIPLES

Established by UN Women and the UN Global Compact Office

Best Corporate Citizen

Recognised as a Best Corporate Citizen of Sri Lanka five times and inducted into the Hall of Fame of Sri Lanka's most sought-after sustainability awards programme convened by the Ceylon Chamber of Commerce.
The only company in Sri Lanka to have been ranked by the Ceylon Chamber of Commerce among their Top Ten Corporate Citizens for 19 consecutive years.



Aitken Spence PLC becomes
Sri Lanka's 1st diversified conglomerate
with emission reduction targets (near-term) validated
by the Science Based Targets initiative (SBTi)



Another first in climate action and sustainability



Aitken Spence PLC reached a defining moment in its sustainability journey, becoming the first diversified holdings company in Sri Lanka to have its emission reduction targets (near-term) validated by SBTi.

For a Group whose operations span 17 business segments/ industries and several geographical regions, this complexity is amplified. Each sector presents unique challenges, from energy-intensive operations to service-oriented businesses with wide networks and value chains. This reflects the Group's commitment to conduct business with a purpose adding sustainable value.

Find out more: <https://www.youtube.com/watch?v=ALSYPD-roXVI>

Our Strategic Partnerships



JV Partnership with one of the world's largest destination management companies for over 20 years since 2004



Over 10 years partnership. First Sri Lankan company to venture into a Public Private Partnership overseas through the equity holding in Fiji Ports Terminal Ltd. since 2015



JV Partner for over 35 years since 1989



Financier, JV Partner for over 20 years



Longest standing GSA in the SIA network for over 50 years since 1972



Partnership for 15 years since 2011



Partnership for 20 years since 2006



Agents for 150 years since 1876



JV Partner for over 10 years since 2013



**With our unmatched breadth of services
and a legacy built on trust, Aitken Spence
is your single, strategic partner—
delivering seamless solutions in Sri Lanka
and beyond.**



Our Vision

To achieve excellence in all our activities, establish high growth businesses in Sri Lanka and across new frontiers, and become a globally competitive market leader in the region.

Our Purpose

“Inspire to create great futures for all”

Corporate video: https://youtu.be/tYuPyeVYZbs?si=G4ru6Sogd5Hu_mqR

Corporate video (30 second): <https://youtu.be/oMr3ZFIIzM?si=1xkXMMROjIG43VSd>



Macro-Economic Overview

Sri Lanka	2025	Most Recent
Real GDP Growth (%)	5.0%	5.1% (Q1 2026)
Inflation (YoY %)	-0.5%	7.3% (Jul 2026)
Remittances (USD Bn)	\$8.1bn (7.4% of GDP)	\$4.6bn (H1 2026) ↑ (23% YoY)
Tourist Arrivals (Mn)	2.4 Mn	1.1Mn (H1 2026) ↓ (1.8% YoY)
Exchange Rate (LKR/USD)	~300	~320 (YTD Dep of 7.6% as of 14 th Aug'26)

Maldives	2025	Most Recent
Real GDP Growth (%)	6.2%	3.3% (Q1 2026)
Inflation (YoY %)	4.0%	2.6% (Jun 2026)
Tourist Arrivals (Mn)	2.5 Mn	1.10Mn (H1 2026) (5.7% YoY)
Exchange Rate (LKR/USD)	15.42	15.42*

KEY CONSIDERATIONS

- **Q1 FY2026/27 was characterised by a highly volatile global environment**, with the escalation of the Middle East conflict driving sharp swings in energy prices, higher transportation costs and disruptions to regional travel and supply chains. While crude oil prices eased significantly from their April peak by the end of the quarter, refined oil prices remained elevated, keeping pressure on operating costs.
- **Sri Lanka's economy remained broadly resilient**, although the external shock began to feed through to inflation and the exchange rate. Inflation reached 7.3% in June, while the LKR depreciated by 7.6% against the USD during YTD as of 14th August, adding pressure to foreign-currency costs.
- **The Maldives faced greater macroeconomic vulnerabilities, with the Middle East conflict weighing on tourism and growth prospects.** The World Bank projects growth to slow sharply to 0.7% in 2026, while the current account deficit is expected to widen to 20.6% of GDP, reflecting weaker tourism receipts and higher import costs. At the same time, limited usable reserves and substantial external debt-service requirements continue to constrain external liquidity, with the country remaining at high risk of debt distress.
- Looking ahead, the external environment remains uncertain. Sri Lanka's continued progress under the IMF programme, improving macroeconomic stability and strengthening external buffers provides a foundation to navigate near-term pressures. In the Maldives, continued tourism activity and ongoing policy measures should provide some support, although external financing conditions and debt distress remain an important consideration.



FINANCIAL PERFORMANCE • Q1 FY2026/27

Cumulative Financial Performance

Rs. 1.74 Bn

+74% YoY

PROFIT BEFORE TAX (PBT)

Rs. 1.0 Bn

+158% YoY

PROFIT AFTER TAX (PAT)

Rs. 18.96 Bn

(1.2%) YoY

REVENUE

Rs. 5.3 Bn

+23% YoY

EBITDA

Rs. 1.5 Bn

+172% YoY

PROFIT ATTRIBUTABLE TO EQUITY HOLDERS

Rs. 3.58

+172% YoY

EPS

Rs. 231.76 Bn

AS AT 30 JUN 2026

TOTAL ASSETS

Rs. 90.78 Bn

AS AT 30 JUN 2026

SHAREHOLDERS' FUNDS

Rs. 19.40 Bn

AS AT 30 JUN 2026

CASH & SHORT-TERM DEPOSITS

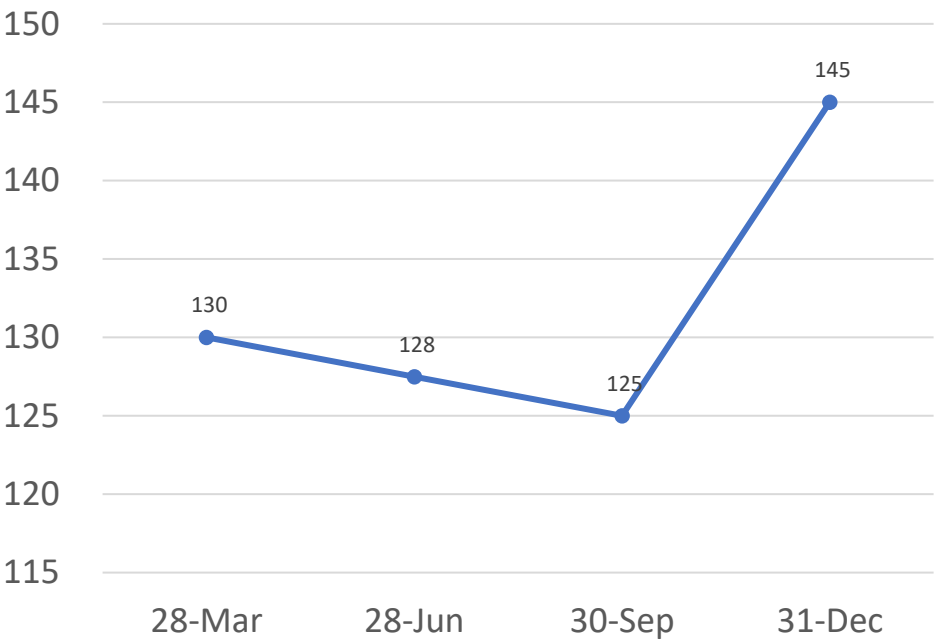
Figures are for the quarter ended 30 June 2026, compared to the corresponding quarter of FY2025/26. Growth was driven by other operating income and stronger contributions from equity-accounted investees, including Port City BPO, bunkering, and overseas port management.



Financial Information as at 30 June 2026

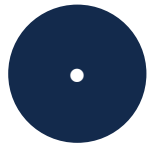
Rs. 153.75 AS AT 30 JUN 2026 MARKET PRICE PER SHARE	Rs. 161.00 Q1 FY2026/27 HIGHEST	Rs. 132.50 Q1 FY2026/27 LOWEST
Rs. 223.61 AS AT 30 JUN 2026 NET ASSETS PER SHARE	Rs. 4.00 Q1 FY2026/27 DIVIDEND PER SHARE	

Share Price Movement



Figures are for the quarter ended 30 June 2026, compared to the corresponding quarter of FY2025/26.





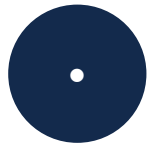
FINANCIAL PERFORMANCE • Q1 FY2026/27

Segmental Revenue Overview

Rs. Mn

Segment	Q1 FY2026/27	Q1 FY2025/26	YoY Movement (%)	Contribution (%)*
 Tourism	11,568.3	12,879.2	(10.2)	61
 Maritime & Freight Logistics	4,609.5	3,614.1	27.5	24
 Strategic Investments	2,307.9	2,238.6	3.1	12
 Services	471.1	458.4	2.8	2
Group	18,956.8	19,190.3	(1.2)	—

Segment revenue (from external customers) as disclosed in the Q1 FY2026/27 interim financial statements. *Contribution reflects each segment's share of Group revenue for the quarter.



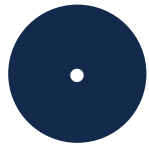
FINANCIAL PERFORMANCE • Q1 FY2026/27

Segmental PAT Overview

Rs. Mn

Segment	Q1 FY2026/27	Q1 FY2025/26	YoY Movement (%)	Contribution (%)*
 Tourism	(1,273.6)	(447.8)	(184.4)	–
 Maritime & Freight Logistics	1,324.4	790.5	67.5	57
 Strategic Investments	568.2	(161.9)	>100	25
 Services	425.9	224.6	89.7	18
Group	1,044.8	405.4	157.8	–

Segment profit after tax as disclosed in the Q1 FY2026/27 interim financial statements. *Contribution reflects each profitable segment's share of combined segment profit for the quarter; loss-making segments are not assigned a contribution percentage.



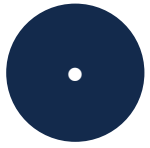
FINANCIAL PERFORMANCE • Q1 FY2026/27

Segmental Assets Overview

Rs. Mn

Segment	30.06.2026	31.03.2026
 Tourism	126,937.8	127,764.7
 Maritime & Freight Logistics	36,057.9	33,173.8
 Strategic Investments	71,760.0	69,706.2
 Services	8,646.0	7,992.7
Group	231,756.2	227,618.4

Segment assets as disclosed in the Q1 FY2026/27 interim financial statements, including each segment's investment in equity-accounted investees.



HIGHLIGHTS • Q1 FY2026/27

Key Highlights

- Group PBT rose 74% year-on-year to Rs. 1.74 Bn for the quarter ended 30 June 2026, with PAT up 158% to Rs. 1.0 Bn.
- Group EBITDA increased 23% YoY to Rs. 5.3 Bn, reflecting stronger underlying operating performance across the Group's businesses.
- Profit attributable to equity holders increased 172% YoY to Rs. 1.5 Bn.
- The Port City BPO venture, bunkering operations, and the overseas port management business delivered enhanced performances, making a significant contribution to Group earnings.





HIGHLIGHTS • Q1 FY2026/27

Tourism

- Sentido Heritance Negombo marked its 10th anniversary with Decade One, a campaign that celebrated the first chapter of a hotel shaped by the coast, the community, and the distinct character of Negombo, reflecting on how the property has developed over the past decade.
- Aitken Spence Travels reaffirmed its leadership in Sri Lanka's tourism sector, being recognised as a Category Winner in the Hospitality & Tourism Services sector at the CPM (Chartered Professional Management) Best Management Practices Company Awards 2026 for the third successive year. The company was also listed among Sri Lanka's Top 40 companies for the first time, Profit attributable to equity holders increased 172% YoY to Rs. 1.5 Bn.





HIGHLIGHTS · Q1 FY2026/27

Maritime and Freight Logistics

- At the awards ceremony organised by the Institute of Chartered Shipbrokers (ICS) (UK) – Sri Lanka Branch, Hapag-Lloyd Lanka, a subsidiary of Aitken Spence PLC and the local representative of Hapag-Lloyd AG, Hamburg, was recognised with two Customer Service Awards for excellence in the Europe and Mediterranean trades.



Strategic Investments

- Aitken Spence Printing has achieved a landmark international recognition by becoming the first and only offset printing company in Sri Lanka to win an award at the prestigious WorldStar Awards, organised by the World Packaging Organisation (WPO). The Company secured the WorldStar 2026 Award for Packaging Excellence in the Luxury Packaging category, reaffirming Sri Lanka's growing capability in world-class printing and packaging innovation.





HIGHLIGHTS • Q1 FY2026/27

Services

- Aitken Spence Elevators, in collaboration with CINEC Campus, held the Certificate Awarding Ceremony for the latest batch of trainees of the Elevator Serviceman Course at the Elevator Training Centre (ETC). The graduates were awarded their NVQ Level 3 certifications, marking a significant milestone in their professional journey within Sri Lanka's vertical transportation industry.





SEGMENTAL PERFORMANCE • Q1 FY2026/27

Maritime & Freight Logistics

MARITIME & FREIGHT LOGISTICS

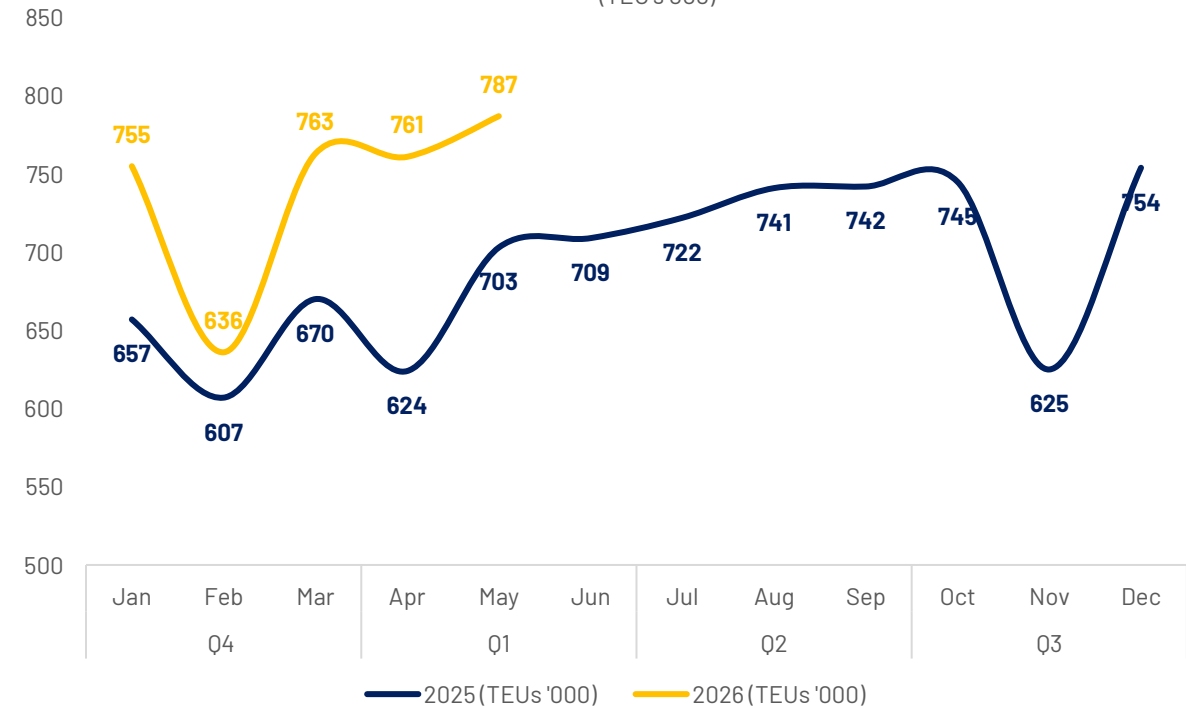
Rs. 1.7 Bn PBT

+58.2% YoY

- Largest contributor to Group PBT, accounting for 60% of Group PBT in Q1.
- Higher volumes handled across the Group's liner operations, alongside a 13.6% YoY increase in Port of Colombo container volumes as of May 2026.
- Stronger performance from the overseas port management business.
- Improved contributions from freight forwarding and container services.

Port of Colombo Volumes

(TEU's '000)





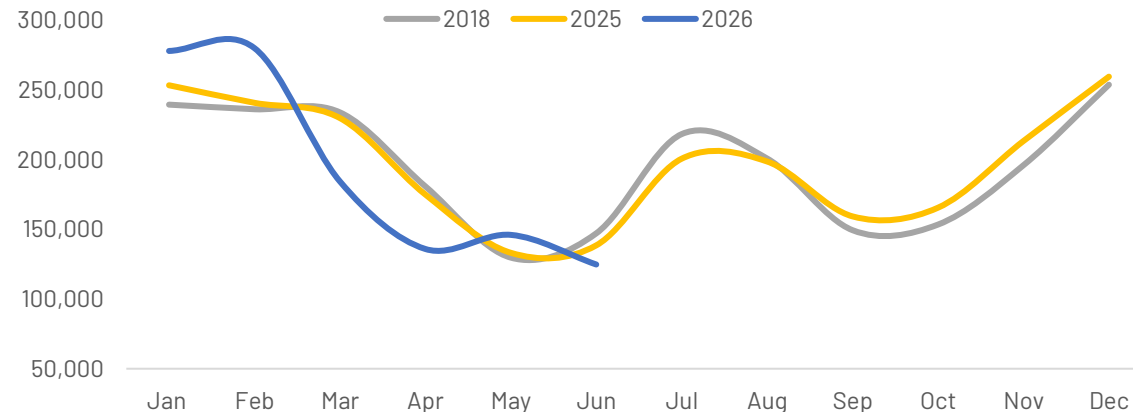
Tourism

TOURISM

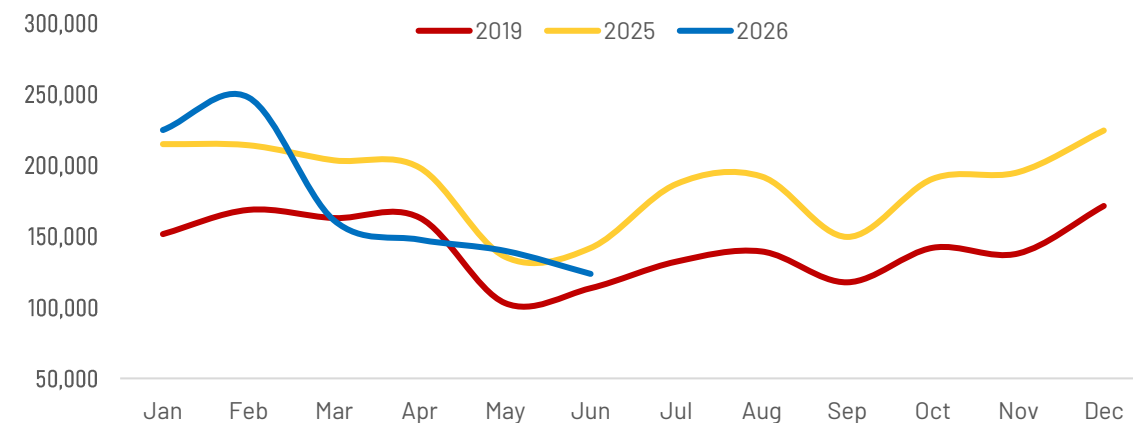
(Rs. 1.0 Bn) PBT

- Softer demand from UK and European source markets amid heightened geopolitical uncertainty in the Middle East.
- Sri Lanka tourist arrivals declined 1.8% YoY in H1 2026, with arrivals from Europe & Central Asia (-13.0%) and the Middle East, North Africa & Afghanistan (-24.7%) falling sharply. This was partially offset by a 13.2% increase in South Asian arrivals, led by India and China (+20.2%). Maldives tourist arrivals declined 5.7% YoY in H1 2026.
- The weaker tourism environment weighed on the hotel segment, but the impact was partially cushioned by stronger performance in destination management and airline GSA businesses, supported by higher airfares.

Tourism Arrival Sri Lanka



Tourism Arrivals Maldives





SEGMENTAL PERFORMANCE • Q1 FY2026/27

Strategic Investments

STRATEGIC INVESTMENTS

Rs. 646 Mn PBT

- Turnaround from a loss-making position in the same period last year to profitability.
- Enhanced operational results across the sector's businesses.
- Favourable foreign exchange gains contributed to the improvement.



SEGMENTAL PERFORMANCE • Q1 FY2026/27

Services

SERVICES

Rs. 452 Mn PBT

+64.8% YoY

- Improvement driven substantially by stronger results from the Group's equity-accounted Port City BPO venture.
- Continued to make a significant contribution to sector earnings during the quarter.



HIGHLIGHTS & OUTLOOK • Q1 FY2026/27

ESG Highlights

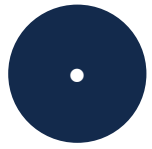
44,490 MT

Municipal solid waste repurposed during the quarter

+5.5 Million m³

Rainwater harvested during the quarter

- Continued to strengthen the systems and processes underpinning the Group's sustainability, climate resilience, and disaster risk reduction programmes.
- Actively engaged with public and private sector stakeholders to advance the Group's net-zero strategy and explore practical decarbonisation opportunities.



NATURAL CAPITAL

Energy & Water Stewardship

>30 MW

Renewable energy generation capacity across the Group

64%

of total water withdrawn Group-wide recycled, reused or safely disposed

- Renewable sources supplied 32.4% of the Group's total energy consumption in FY2025/26, generating over 6x more renewable energy than the Group consumes.
- The Group's near-term emissions reduction targets remain validated by the Science Based Targets initiative (SBTi), a first for a Sri Lankan conglomerate, with 188,922 tCO₂e reduced or offset during the year.





NATURAL CAPITAL

Environmental Stewardship

0

Significant spills or
environmental releases

0

Water sources significantly
affected by withdrawal

0

Confirmed corruption or anti-
competitive incidents

0

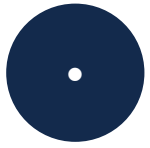
Non-compliances with laws,
regulations or CSE listing
rules



8,100+ ha

of habitat-rich green cover protected, with zero operations
inside protected areas

More than 90% of the Group's own operational waste was diverted from landfill during the year, and the target of a 'Net Positive Impact' on biodiversity and sensitive ecosystems was achieved and maintained, supported by Travelife, Rainforest Alliance and FSC certifications across hotels and plantations.



HIGHLIGHTS & OUTLOOK

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Thank You
